



The official publication of  
Tidewater Builders Association

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## The Main Event

- What:** Subcontractors Breakfast Forum
- Where:** TBA Boardroom
- When:** Thursday, July 14, begins at  
7:30 a.m.
- Cost:** *Free* for TBA members
- Preview:** *Great opportunity to discover  
how contracts and agreements are  
affecting your business.  
(Turn to page 2 for details.)*

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### Lights, camera, action!

## TMHC achievers, communities and graduates take center stage

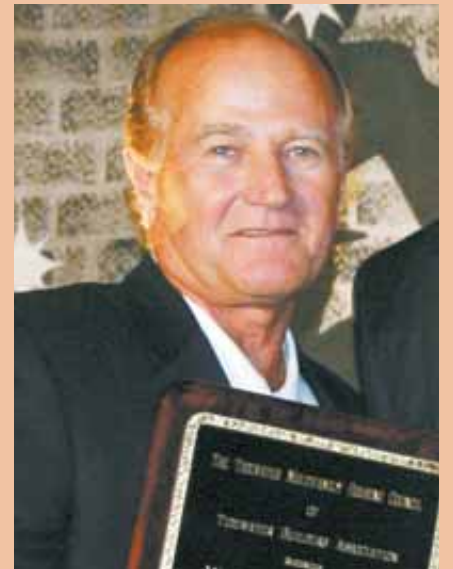
More than 500 Tidewater Multifamily Housing Council members and guests converged on the Norfolk Waterside Marriott June 16 for the 21st annual Associates' Showcase, Awards Banquet and RAM Graduation to applaud top industry achievers and recent Registered in Apartment Management School graduates.

The two-hour Associates' Showcase kicked off the event with companies showcasing their products and services. TMHC Chair F. Andrew Heatwole of Ripley Heatwole Co. Inc./R.H. Builders

Inc. gave his chairman's remarks and announced the contributions to the TMHC Scholarship Fund and the amount raised at the 3Ms Brainstorming Extravaganza to benefit the Tidewater Builders Association Shelter Response Foundation. Chris Dembitz of Clark Whitehill Enterprises Inc. was master of ceremonies. Sherry Roebuck & Co. performed a Broadway ensemble.

A total of 69 apartment communities vied for honors in the Awards of Excellence competition, which are presented to outstanding properties in South Hampton

See TMHC, page 11



Wendell Franklin accepts the multifamily housing Lifetime Achievement award.



Howard Weisberg presents the first annual Howard M. and Nancye C. Weisberg Scholarship to Christina Maupin of Nansemond River High School in Suffolk.

## TBA awards 10 scholars \$50,000

The Tidewater Builders Association Scholarship Foundation, which is celebrating its 40th anniversary this year, awarded 10 academic scholarship recipients for 2005 at a special breakfast reception June 1 at Williams Mullen in Town Center.

Each student receives a \$5,000 scholarship to be used toward four years of undergraduate study at the school of their choice. Winners are selected on the basis of financial need, academic performance and community service.

The Young Designers' Scholarship Competition awards grants to six students and two high schools. (See pages 18-19 for more information on the Young Designers' winners.)

Additionally this year, the Scholarship Foundation awarded \$10,000 to the TBA Building Trades Academy, a training pro-

gram for economically-disadvantaged people interested in learning a trade in electrical, plumbing, carpentry, heating and air conditioning, or apartment maintenance.

Here's a look at the students selected for academic scholarships from various high schools in TBA's jurisdiction.

**Carolyn Y. Barnes**, a graduate of First Colonial High School, Virginia Beach, plans to study international business at Virginia Tech. Earning an advanced diploma, and excelling in honors and advanced placement classes, Barnes maintained a 3.5 GPA. She was awarded the Most Outstanding AP History Student award, a Virginia History Regional Champion and an AP Scholar. She participated in National

See Scholarship, page 3

## The Cornerstone Foundation

The Cornerstone Foundation supports the home building industry in South Hampton Roads.

DIAMOND	GOLD	
Kempsville Building Materials	Ainslie-Widener	Caruana Homes by Gary Caruana Inc.
	Superior Equipment Sales Inc.	Terry•Peterson Cos.
	Tidewater Home Funding	Hearndon Construction Corp.
	Beach Ford Inc.	Ashdon Builders Inc.
	Countrywide Home Loans Inc.	Sadler Building Corp.
	Sykes, Bourdon, Ahern & Levy P.C.	L.R. Hill Custom Home Builders Inc.
	Wells Fargo Home Mortgage	Miller Custom Homes
	Bank of Hampton Roads	Joey Corp.
	William E. Wood & Associates	Sasser Construction L.C.
	Williams Mullen	Greenbrier Lighting
	Kotarides Builders L.L.C.	Associated Development
	Wermers Development Inc.	Real Estate Information Network
	Napolitano Homes	
	Clark Whitehill Enterprises Inc.	
	Enterprise Mortgage Corp.	
	Area Builders of Tidewater Inc.	



Good Show!

Page 6

# There is strength in numbers when it comes to local elections

"If we are strong, our strength will speak for itself. If we are weak, words will be no help." John F. Kennedy

The housing industry in Hampton Roads contributes over \$4 billion to the local economy each year. As they say, that and \$1.50 will get you a cup of coffee.



When it comes to having any say in government policies that affect our ability to do business in Hampton Roads, we need to show strength. And our strength is in our numbers. The number of our member firms. The number of people we employ. And the bottom line — the number of votes we represent — and can deliver.

We certainly ought to be able to show our strength in local municipal elections, when a generally low voter turnout means the difference between victory and defeat for the candidate that turns out the vote.

That's why TBA is launching our Get Out The Vote (often pronounced GO-TV) initiative this summer. And I hope that we

## President's Pen

can count on your support to make it work.

The effort starts with the addition of a veteran political campaign staffer to the TBA Builder Services Division. Our GOTV Specialist Chris Woodfin has worked as campaign manager for several candidates for office in Virginia (including Senator Nick Rerras) and as field operations director for candidates for national office in Virginia and Illinois.

Expect to hear from Chris in the near future as we gather our forces for the Spring 2006 municipal elections, when a majority of many local councils will be up for election. In Chesapeake, five of the nine Council seats are up for election. In Virginia Beach, it's six of 11. In Norfolk, it's five of seven and in Suffolk, four of seven. (See the sidebar to review which Council terms are expiring.) We'll want to talk to you about getting your employees registered to vote.

Of course, voter education and candidate education are part of the mix as we

continue to keep our issues in front of the candidates. With Chris on board, we'll be able to provide more information and interactive communications with you and your employees about the critical issues and proposed legislation that can affect your business.

TBA follows these developments that take place in local and state government so that you don't have to. It's part of what you get for your dues. Think about it, for about \$50 a month in membership dues, your company is getting the services of a professional lobbying organization.

Again, please support our GOTV effort. It is up to you to participate in the process guaranteed by the constitution. It is up to you to register to vote. It is up to you to go to the polls and it is up to you to support candidates who support smart, reasonable and measured policies that protect your livelihood by supporting the shelter industry. We are here to help you make an informed decision.

Please support this important effort to demonstrate that we *can* make a difference. If not you, then who?

On a related note, please mark your calendars for Sept. 14 and plan to participate in this year's PAC golf tournament at Nansemond River Golf Course.

### These terms will expire 6/30/2006

**Chesapeake:**  
Vice Mayor John de Triquet  
W. "Pete" Burkheimer  
Alan Krasnoff  
Joe Newman  
Debbie Ritter

**Franklin:**  
Mayor James Council  
Vice Mayor E. Kent Pope  
Mark Fetheroff  
Mary Hilliard

**Norfolk:**  
Mayor Paul Fraim  
Anthony Burfoot  
Paul Riddick  
Donald Williams  
W. Randy Wright

**Portsmouth:**  
Vice Mayor William E. Moody  
Charles B. Whitehurst  
Marlene W. Randall

**Suffolk**  
Mayor Bobby Ralph  
Joseph H. Barlow  
Charles F. Brown  
Calvin W. Jones

**Virginia Beach:**  
Vice Mayor Louis Jones  
Richard Maddox  
Jim Reeve  
Peter W. Schmidt  
Ron A. Villanueva  
James L. Wood

## The Tidewater Builder

The Tidewater Builder  
Owned and published by the members of  
Tidewater Builders Association.  
[www.tbaonline.org](http://www.tbaonline.org)

The mission of Tidewater Builders Association is to improve the climate for affordable housing; promote the growth and development of the shelter industry; promote excellence and professionalism among members through educational and networking opportunities; and support and enhance the community through charitable projects.

**OFFICERS:** Jeffrey J. Wermers, president, John E. Olivieri, vice president; Pamela H. Pekrun, associate vice president; John W. Ainslie Jr., treasurer; Edward R. Sadler, secretary; Pete A. Kotarides, appointee; William Halprin, appointee; John W. Juliano III, immediate past president.

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## Sign Me Up!

### Your at-a-glance guide to TBA events and activities.

Members can register for these events online at [www.tbaonline.org](http://www.tbaonline.org) and go to Sign Me Up, by fax at 424-5954, by phone at 420-2434 or by e-mail. Events are at TBA unless otherwise noted.

**Hey, subcontractors! Contracts, builder relationships and gang activity** will be the topics of discussion at the next the subcontractors breakfast from 7:30-9 a.m., **Thursday, July 14.** Grig Scifres, TBA's general counsel at Williams Mullen; Jeff Ainslie of Ainslie-Widener; and Sgt. Dave Squires of the Virginia Beach Police Department are on deck for an informative program. The breakfast is open and *free* to TBA subcontractor members, and includes a hearty breakfast spread, sponsored by Dominion Virginia Power and Virginia Natural Gas. Register online, or contact Jeanettezy Gonzalez at ext. 276, or [jgonzalez@tbaonline.org](mailto:jgonzalez@tbaonline.org). See page 3 for details.

**Infill is in.** Join Tidewater Builders Association, The Norfolk Neighborhood Design and Resource Center, Norfolk Redevelopment and Housing Authority, The American Institute of Architecture, and The Urban Land Institute of Hampton Roads at "Profit By Design," a day-long workshop on creating infill housing that blends with the existing neighborhoods. The workshop, July 21, from 7:30 a.m. to 5 p.m., features national and local experts who examine the market, cost and design perspectives of infill housing. For more information, see page 14.

**Builders, plan now to attend the next Builders' Breakfast Forum** at 7:30 a.m., **Thursday, Aug. 25** at TBA. As always, the program is open and *free* to TBA builder members and includes a hearty breakfast. The sponsor is First Horizon Home Loans. To make reservations, contact Lori McNeil at ext. 269 or [lmcneil@tbaonline.org](mailto:lmcneil@tbaonline.org).

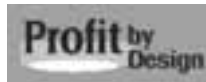
**Learn something new about TBA.** Veteran, new and prospective members are invited to the upcoming member orientation from 9-10 a.m., **Tuesday, Aug. 30.** This *free* event is a great introduction for new members and refresher for veterans. TBA President Jeffrey J. Wermers will give an overview of the association. The program also includes valuable networking information and light refreshments. Register online, or contact Jeanettezy Gonzales at ext. 276, or [jgonzalez@tbaonline.org](mailto:jgonzalez@tbaonline.org).

### UPCOMING THIS MONTH

Register today!



Subcontractors  
Breakfast Forum  
July 14



Profit by Design,  
Norfolk infill  
conference July 21

## MARK YOUR CALENDAR

### July

- 14 Trade Contractors' Breakfast Forum, 7:30 a.m., TBA
- 21 Infill housing conference, 7:30 a.m., Constant Convocation Center

### August

- 8 TBA Executive Committee meeting, 3:30 p.m., TBA
- TBA board of directors meeting, 5:30 p.m., TBA
- 25 Builders' Breakfast Forum, 7:30 a.m., TBA
- 30 TBA Orientation, 9 a.m., TBA

### September

- 7-11 NAHB Fall Board of Directors meeting, Reno, NV
- 14 PAC Fall Golf Outing, 11 a.m., Nansemond River Golf Club
- 22 3rd Quarter HBAV Board of Directors meeting, noon, Richmond, VA
- Oyster Roast, 5 p.m., location to be announced
- 27 Member Orientation, 9 a.m., TBA

## Scholarship

Continued from page 1

Honor Society, senior class government, forensics team, Students Against Destructive Decisions and National History Day Team. She volunteered at blood drives, served as a tutor, and was involved in church youth group and various youth choirs.

**Jean-Louis Bilé**, a graduate of Lakeland High School, Suffolk, plans to study engineering at Georgia Institute of Technology. Bilé won the Jefferson Book Award, was named a National Adventure Scholar and was a member of the National Honor Society. He lettered in varsity soccer and was a member of the United States Achievement Academy. Bilé attended the Virginia Governor's School for Math, Science and Technology; was a Virginia Boy's State delegate; and participated in the CIBA National High School Chemistry Institute in New York and in the Suffolk Leadership Academy.



Bilé

**Lauren Nicole Cherry**, a graduate of Portsmouth Christian School, Portsmouth, plans to study biology at the University of Virginia. Cherry maintained a GPA above 4.0 and graduated in the top five percent of her class. She earned membership on the Administrator's Honor Roll and National Honor Society. Honors included The Virginian-Pilot Scholastic Achievement Award, the National English Merit Award and being named to Who's Who Among High School Students. She was senior class president, yearbook editor, a member of the cheering squad and softball team, an interpretive sign language performer, and a community service volunteer.



Cherry

**Tysheka M. Finney**, a graduate of Nandua High School, Eastern Shore, plans to study biology at Xavier University of Louisiana. Finney excelled in honors and advanced placement classes while lettering in forensics, Scholastic Bowl and theatre. She was named among the National Association of High School Scholars, All-American Scholars and the Who's Who Among High School Students. Finney also was a member of the National Beta Club and National Honor Society. In the community, she volunteered for soup kitchens, clothes closets, Project Head Start, and mentor and tutor programs. She also served as a Youth Black History Program coordinator.



Finney

**Niklas P. Floyd**, a graduate of Great Bridge High School, Chesapeake, plans to study engineering at Virginia Tech. He won the Lee Gifford Scholarship. Floyd completed a challenging load of advanced placement classes, while working a part-time job. He was a member of the Spanish and Math clubs, National Art

Honor Society, and Digna Phi, a community service-oriented group. He also participated in the Magnet Program at Ocean Lakes. Floyd won the Principal's Award for Academic Achievement, an AP Scholar Award and second place for literature in the PTA Reflections Contest.



Floyd

**Petra K. Harvey**, a graduate of Maury High School, Norfolk, plans to study biology at The College of William & Mary. She won the Frederick J. Napolitano Scholarship. Harvey completed a rigorous academic program of honors and advanced placement classes, as well as classes at Eastern Virginia Medical School. She was a member of the Magnet School for the Science and Health Professions at EVMS, president of her sophomore, junior and senior classes, and member of the National Honor Society. She interned for Physicians for Peace and NASA Langley Research Center, volunteered hundreds of hours in community service and won many awards.



Harvey

**Christina H. Maupin**, a graduate of Nansemond River High School, Suffolk, plans to study English at the Christopher Newport University. She won the first annual Howard M. & Nancy C. Weisberg Scholarship. Maupin won the National Student Council Award and The Virginian-Pilot "Salute Our Youth" Recognition. Her dream is to become a high school English teacher and cheerleading coach. Last September, Maupin was in a car accident while leaving school. She clung to life with brain damage, was air lifted to Sentara Norfolk General and remained in a coma for days. After weeks of rehabilitation to learn how to walk and talk again, Maupin returned to school Jan. 5, and was able to complete all class work and graduate with her class.



Maupin

**Anthony R. McNally**, a graduate of Great Bridge High School, Chesapeake, plans to attend Texas Tech University. McNally excelled in many AP and honors courses throughout his high school career, while working a part-time job. He was a member of the National Honor Society, French Club, orchestra, Key Club, and junior and varsity soccer teams. He won the Principal's Award and Second Team District Soccer. McNally has volunteered for Housing the Homeless, the Salvation Army, the Heritage Festival and the NEST program.



McNally

See Scholarship, page 18

## Subcontractors breakfast ahead

Tidewater Builders Association subcontractors can gain insight on working with builders, legal contracts and gang activities at the next subcontractors breakfast at 7:30 a.m., **Thursday, July 14** at TBA.

Jeff Ainslie, 2005 president of the Home Builders Association of Virginia, 1999 president of TBA and president of Ainslie-Widener, a builder/development firm in Virginia Beach, will discuss ways to assure positive and efficient relationships with builders.

TBA's general counsel, Grigsby Scifres

of Williams Mullen law firm, will present "Contracts 101" on binding agreements.

Sgt. David Squires of the Virginia Beach Police Department will discuss signs of gang activity on the job site.

Participants will enjoy a hearty breakfast spread, sponsored by Dominion Virginia Power and Virginia Natural Gas.

The event is *free* to TBA subcontractors. Register with Jeanetty Gonzalez at 420-2434, ext. 276, or at [jgonzalez@tbaonline.org](mailto:jgonzalez@tbaonline.org) by July 11.

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# TBA Builder Services Success Story

**PARTIES IMPACTED:** Builders developing around pre-existing utility services.

**ADVOCATE:** Stephen Quick IV of Stephen Alexander Homes

**ISSUE:** Quick was concerned that a Verizon phone pedestal would interfere with the entrance to his new development and with the cost of moving the utility.

**ACTION TAKEN:** Quick consulted with Claudia Cotton, staff vice president of TBA's Building Services Division, to open communications with Verizon.

**OUTCOME:** After a meeting with the authorities at Verizon, a mutually beneficial agreement was drawn that allowed the entrance to be built and Quick to save on costs.

**COMMENT:** "I didn't know who to talk to anymore. I had exhausted my list of people I knew to call. Claudia was able to connect me with someone at Verizon who had the authority to listen to my concerns and deal with the problem. [Builder Services] is great."



Quick

## In Brief

### NAHB: Get the story straight

Misinformation has been spreading about the position of the National Association of Home Builders with regard to the 2004 Supplement to the International Energy Conservation Code.

NAHB stresses that, as a matter of policy, it does not support any energy code that is not cost effective and affordable, and therefore it does not support the supplement.


If you hear of any individual or group claiming that NAHB supports the supplement, NAHB asks that you contact John Loyer at (800) 368-5242, ext. 8303, or [jloyer@nahb.com](mailto:jloyer@nahb.com). Visit [www.nahb.org/EC16](http://www.nahb.org/EC16) for more information about this supplement or the IECC, or [www.nahb.com](http://www.nahb.com) for information on NAHB policy.

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## On the Local Front



Kotarides



Cohen



Bowie



Cole



Ainslie

The following is a quarterly review to keep Tidewater Builders Association members up to date on the activities of the municipal affairs committees.

### Chesapeake

**Pete A. Kotarides, Chair**  
**Gregory J. Dodd, Vice Chair**

The City Council adopted the 2026 Comprehensive Plan in March. TBA was represented on several working groups and provided industry input.

Due to increased demand for homesites and limited supply of land, the city and the industry are faced with developing on environmentally sensitive sites. TBA met with city management and will provide industry input in any future changes to procedures or requirements.

Chair Pete Kotarides has been appointed to the city's Affordable Housing Task Force. Meetings have just begun.

Thanks to the efforts of many, TBA and city development staff began holding quarterly meetings to discuss building and development issues in Chesapeake.

### Norfolk

**Sam Cohen, Chair**  
**Don Williams Vice Chair**

Chair Cohen and other builders met with city staff to discuss design guidelines and other regulations for Norfolk neighborhoods. This meeting led to the idea for the Infill Housing Conference July 21 at the Constant Convocation Center. Experts will be on hand to discuss design-appropriate infill and neighborhood redevelopment. Visit [www.norfolk.gov](http://www.norfolk.gov) for more details.

### Portsmouth

**Curtis Cole, Chair**

The city of Portsmouth's Comprehensive Plan, Destination 2025, was approved by the city council in April. The plan includes a timeline for Portsmouth's short-term and long-term growth, as well as revitalization projects.

Thanks to the efforts of many, TBA and city development staff began holding meetings to discuss building and development issues in Portsmouth.

### Suffolk, Franklin, Southampton County

**Tuck Bowie, Chair**  
**Branch Lawson, Vice Chair**

The city of Suffolk continues to work on its comprehensive plan. Members of TBA attended a meeting of the Affordable Housing Task Force and provided valuable insight to task force members on the barriers to producing affordable housing in Suffolk.

### Virginia Beach

**John Ainslie, Chair**  
**Ed Sadler, Vice Chair**

TBA participated in a stakeholder group during the Joint Land Use Study with Chesapeake, Norfolk and the U.S. Navy.

TBA continues to participate in the city's Housing Partner Group, whose mission is to bring together all those interested in increasing the availability of workforce and affordable housing and preserving Virginia Beach's neighborhoods.

TBA, North End representatives, local architects and the city have been working on modifications to the R-5R zoning district. The purpose has been to reduce the apparent "bulk" of duplex construction, and to encourage garage doors to be located away from the street and human-scale development at street frontages. A final draft of ordinance revisions is being reviewed, and it is expected to be heard by the planning commission this month.

TBA attended a workshop held by the planning commission regarding changes to the City Zoning and Subdivision Ordinance for lots not meeting minimum requirements (nonconforming lots) in all residential zoning districts except the R-2.5 Residential Townhouse District. Significant opposition was expressed by property owners, citizens and TBA. At press time, the commission deferred action until revisions could be made and circulated to interested parties for review.

### Items of interest

In March, the Virginia Department of Housing and Community Development hosted a public hearing to address the proposed changes to the Uniform Statewide Building Code building and fire prevention regulations. The final comment stage has closed, and the staff has compiled the proposed changes and comments for the board to review and take action on this summer. The compilation documents are available on the DHCD Web site at <http://www.dhcd.virginia.gov>, contact Andrea Gardner or Claudia Cotton in TBA's Builders Services Division, at 420-2434, for assistance.

You may already be aware but effective Jan. 1, 2006, the federal government will require 13 SEER units mandatory for new residential central air conditioners and heat pumps. After equipment manufacturers abandoned their lawsuit opposing the Department of Energy's higher energy-efficiency standards for air conditioners and heat pumps, the National Association of Home Builders lost its only remaining ally and is no longer opposing the issue. The policy was sunsetted at NAHB's spring board meeting this year.

# Changes in Virginia corporate law are coming down the pike

By C. Grigsby Scifres

Scifres, a partner in the Virginia Beach office of the law firm of Williams Mullen, is Tidewater Builders Association's general counsel. This column features legal issues of interest to TBA's members.



The 2005 General Assembly significantly revamped Virginia's corporate statutes. Effective July 1, these changes continue to keep Virginia among the most business-friendly states in the country. This article briefly touches on some of the significant changes. However, shareholders, directors and officers of Virginia corporations reading this are advised that the legislation was 75 pages in length.

**Director conflicts.** New provisions were added to clarify and expand provisions governing situations where one or more directors have an interest in a decision before the board. A director may be disqualified from voting on matters before the board that involve:

- a financial interest on behalf of the director or
- a financial interest on the part of anyone who has a personal relationship with the director (e.g., family, professional, financial or employment-related).

Only "disinterested directors" may vote on transactions such as those involving a matter between a director and the corporation, business opportunities that first should be offered to the corporation, shareholder derivative actions and indemnification for, or advancement of expenses incurred by, a director when sued in his official capacity.

**Unlawful distributions.** Revised provisions make clear that a director will not be liable for distributions to a third party if the party asserting liability is unable to establish that the director did not meet the necessary standard of care. However, the party asserting that the director is liable for unlawful distributions must bring suit within two years after the cause of action accrues. A director has a right of contribution from each other director who could have been held liable for the unlawful distribution if that right is asserted within one year after liability has been finally adjudicated and the director also is entitled to recoupment from any shareholder who received the unlawful distribution in proportion to the amount of such unlawful distribution received. Again, the recoupment action is barred unless it is commenced within one year after the liability of the director is finally adjudicated.

**Preemptive rights.** Beginning Jan. 1, 2006, shareholders of newly created Virginia corporations will have no preemptive rights to share in new issuances of

## Counsel's Insights

stock unless such rights are specifically provided for in the articles of incorporation. This reverses the prior rule in Virginia that provides for preemptive rights unless they are specifically barred in the articles of incorporation.

**Voting and communications.** New provisions make clear that meeting notices can be given by electronic transmissions, including email and voice mail, director consents in lieu of a meeting may be provided by electronic communications and directors may vote by proxy if authorized by a valid shareholders agreement.

**Appraisal rights.** The concept of dissenters' rights in connection with a merger or sale of assets is eliminated and replaced with a concept of "appraisal rights". Appraisal rights provide a shareholder with the right have the value of his shares appraised and to receive fair value for such shares. This applies in the event of a merger, disposition of assets, share exchange, reduction in the number of shares of a class or series owned by the shareholder to a fraction of a share if the corporation has the obligation or right to repurchase the fractional share so created, or any other amendment to the articles of incorporation, merger, share or exchange or disposition of assets to the extent provided by the articles, bylaws or resolution of the board of directors.

**Deadlock.** Where a shareholder brings suit to dissolve a corporation for deadlock, oppression or waste, any shareholder may elect to purchase all of the outstanding shares at their fair value. If the parties are unable to agree on price, then the court may order an appraisal of the fair value of the shares. The court will then issue an order for the sale of the shares and this may include installment sales and grants of security interests in the shares.

There are many other changes that are aimed at improving the procedures to administer incorporated businesses. As indicated above, some of the changes will have a significant impact on the rights and obligations of shareholders, directors and officers of Virginia corporations. Those conducting business in the corporate form are well-advised to talk with an attorney regarding the scope and ramifications of these changes.

For further information contact C. Grigsby Scifres at [gscifres@williamsmullen.com](mailto:gscifres@williamsmullen.com) or 473-5370.

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Bob Batcher (right) explains the advantages of living in Norfolk to show visitors.



Nationally syndicated Handyman on Call columnist, Peter Hotton (right) shares home repair secrets with guests at The Virginian-Pilot booth during the Home Remodeling Show & Tour.



Crowds pass through the aisles of exhibitors searching for the newest products and features for home remodeling and maintenance.

## Show and Go has come and gone Remodeling show full of great ideas

Visitors were drawn to the first annual Home Remodeling Show & Tour at the Ted Constant Convocation Center June 2-5, sponsored by Tidewater Builders Association, the city of Norfolk, William E. Wood & Associates and Resource Mortgage.

Headliner Eric Stromer, celebrity carpenter from The Learning Channel's hit series *Clean Sweep*, mingled with guests and entertained crowds during his appearances. Afterward, fans were eager to have him autograph items such as pictures, show guides and T-shirts.

Over 150 exhibits and displays showcased new and unique products for remodeling, landscaping and organizing. Prior to opening to the public, guests socialized and got a first-hand look at the exhibits during the Toolbox Bash benefit, hosted by the South Hampton Roads Habitat for Humanity in conjunction with TBA.

Visitors didn't just stop at the show. Many boarded buses and were whisked away to see completed projects in Norfolk. Stops included remodeled homes with lush gardens, downtown lofts and the Norfolk Design Center.

**HOME**  
Remodeling  
Show & Tour



John Frankos of Resource Mortgage (standing at right) and Puddy Sturdevant of Wel-Vant Construction (standing at left) answer visitors' remodeling and financing questions during the Ask-a-Remodeler session during the show.



Eric Stromer, celebrity carpenter for The Learning Channel's hit series *Clean Sweep*, moves about the crowd to interact with fans while sharing his remodeling and organizing tips.



Taylor's Fireworks grills up some great fare for visitors outside the entrance to the show. Guests were able to enter a drawing for a free grill from Taylor's.



Tour takers stroll through the courtyard of a Lochhaven home newly remodeled by Benson Builders.



A secret garden and koi pond are just a couple of features included in the lush new landscaping surrounding a remodeled home that was on the bus tour.

# Sizzling: How hot is your job site?

By Jackie Adkins  
Building Insurance Association

Construction workers with pressing demands for extreme physical exertion throughout the hot and humid summer months are at particular risk of heat-related injuries.



Adkins

Too much heat can be life threatening, causing brain damage and possible death. So it's important to be aware of how to prevent heat-related illnesses and respond should an incident occur.

**Dehydration** occurs when the body loses fluids faster than it can be replaced and doesn't have enough water to function. Perspiration is more than water, it contains precious life-sustaining minerals and electrolytes, like sodium, magnesium and potassium.

Warning signs: unquenchable thirst, dizziness, fatigue, irritability, weakness, apathy, dulled ability to concentrate and heat cramps.

**Heat exhaustion** occurs as dehydration increases and blood circulation diminishes, affecting the brain, heart and lungs.

Warning signs: sudden dizziness, nausea, headache, rapid heartbeat, low blood pressure, mental confusion, red-hot skin and fever (approximately 104F)

**Heat stroke** occurs when the central nervous system's ability to regulate heat in the body shuts down. Extreme body temperature can cause brain damage, shock, or heart or kidney failure.

Warning signs: internal temperature shoots to 106F or higher, sweating ceases, skin is red hot and dry, pulse is rapid and victim may become unconscious.

If any of the above symptoms occur, exercise extreme caution in monitoring the person; heat exhaustion can quickly elevate to a heat stroke.

- Consult a health care provider immediately.

- Quickly decrease body temperature to at least 102F. Move the person to a cool place, loosen and remove excess clothing, cool the body by sponging or lightly spraying with cool (not cold) water, and fanning the body. If available, place ice packs under arms, around neck and at the groin area. Do not immerse the person in an ice bath.

- Elevate legs.
- If victim is responsive to conversation and not nauseated, give him an electrolyte-enriched beverage or water that is slightly salty.

To avoid heat-related illnesses:

- Drink lots of liquids. Avoid chain smoking, alcoholic, caffeinated and high-sugar drinks, all of which work against hydration efforts. Choose "sports" drinks that are low in sugar and caffeine, and contain electrolytes and sodium (at least 8 percent).

- Take as many breaks as possible in a cool shaded area.

- Wear light-colored, loose clothing.
- Perform the hardest, heaviest work in the coolest part of the day.

*This information is not meant to be viewed as medical advice. For more prevention tips, contact Jackie Adkins of BIA Inc. at (804) 463-3093 or jackiea4@msn.com.*

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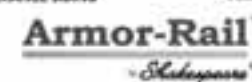
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Mechanicsville, VA 23111  
Bruce Glass . . . (804) 397-2138

**Interior Distributors Inc.**  
Wholesale distributors  
P.O. Box 940  
Norfolk, VA 23501  
Marc Hutaff . . . . . 622-2370

**Affordable Necessities Inc.**  
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1788 Virginia Beach Blvd.  
Virginia Beach, VA 23454  
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Karen Kellerhalls . . . . 340-5100

**MJS Construction Inc.**  
Builders/developers  
401 Red Brick Drive  
Chesapeake, VA 23325  
Michael Bryant . . . . . 469-9309

**Byler Construction**  
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Andrea Hammond . . . 487-0693

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Littleton, NC 27850  
Fred Gryckiewicz . . . . 620-6498

**Houtwed, Richard W.**  
Framing/cornice  
472 Knotts Island Road  
Knotts Island, NC 27950  
Rick Houtwed . . . (252) 429-3020

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## ACHIEVING EXCELLENCE

### 2005 Merit Awards

**Lifetime Achievement**  
Wendell C. Franklin of S. L. Nusbaum Realty Co.

**Multifamily Executive of the Year**  
Margaret R. Flibotte, Frye Properties Inc.

**Gordon A. Poole Property Manager of the Year**  
Sara E. Rosario, Frye Properties Inc.

**Peggy B. Cowan Resident Manager of the Year (Over 250)**  
Alma Lawrence, Drucker & Falk L.L.C.

**Peggy B. Cowan Resident Manager of the Year (Under 250)**  
Carole Crawford, Ripley Heatwole Co. Inc.

**The Apartment Book Leasing Consultant of the Year**  
Sherita Whitehead, Lawson Realty Corp.

**Maintenance Supervisor of the Year (Over 350 Units)**  
Jim Wright, S.L. Nusbaum Realty Co.

**Maintenance Supervisor of the Year (Under 350 Units)**  
Dean Perry, Ripley Heatwole Co. Inc.



Margaret Flibotte, vice president for administration for Frye Properties Inc., accepts the multifamily housing 2005 Executive of the Year Award, presented by TMHC Chair Andy Heatwole of Ripley Heatwole Co./R.H. Builders Inc. (right) and TBA President Jeff Wermers of Wermers Development Inc.



Sherita Whitehead of Lawson Realty Corp. is all smiles after winning "The Apartment Book Leasing Consultant of the Year Award."



Sara E. Rosario of Frye Properties Inc. accepts the Gordon A. Poole Property Manager of the Year Award, presented by TMHC Chair Andy Heatwole of Ripley Heatwole Co./R.H. Builders Inc. (right) and TBA President Jeff Wermers of Wermers Development Inc.



Jim Wright of S.L. Nusbaum Realty Co. (right) accepts the Maintenance Supervisor of the Year (Over 350 Units) Award from TMHC Chair Andy Heatwole of Ripley Heatwole Co./R.H. Builders Inc.

# Lights, camera, action!

## Multifamily achievers shine in the spotlight



The Hughes crew, (from left) Sherry Owens, Tracy Wright, Dawn Hutchens, Cameron Clark and George Pongonis, stand ready to spread the word about the company's construction services.



The Associates' Showcase was a chance to learn mix and mingle, while stopping at booths to become more acquainted with members who cater to multifamily communities.

## ACHIEVING EXCELLENCE

### 2004 TMHC Awards of Excellence

**Communities completed as of 2001 and after**  
Saltmeadow Bay, Drucker & Falk L.L.C.

**Communities completed between 1996 and 2000**  
The Heritage at Freemason Harbour, Drucker & Falk L.L.C.

**Communities completed between 1991 and 1995**  
Ocean Gate Apartments, S.L. Nusbaum Realty Co.

**Communities completed between 1986 and 1990**  
Royal Point Apartments, Clark Whitehill Enterprises Inc.

**Communities completed between 1981 and 1985**  
Ghent Village, Lawson Realty Co.

**Communities completed between 1976 and 1980**  
Kings Grant Landing, The Apartment Gallery

**Subsidized Properties Award**  
Weblin Place Apartments, S.L. Nusbaum Realty Co.

**Seniors Housing communities completed as of 1990 and after**  
Talbot Park Commons, S.L. Nusbaum Realty Co.

**Seniors Housing communities completed before 1990**  
Old Donation Apartments, Drucker & Falk L.L.C.

**Renaissance Award communities completed between 1970 and 1975**  
Brookfield Apartments, S.L. Nusbaum Realty Co.

**Renaissance Award communities completed before 1970**  
University Gardens, S.L. Nusbaum Realty Co.



Noel Briddell, property manager at Saltmeadow Bay Apartments, accepts the Award of Excellence for "Communities Completed as of 2001 and After," presented by TMHC Chair Andy Heatwole of Ripley Heatwole Co./R.H. Builders Inc. (left) and TBA President Jeff Wermers of Wermers Development Inc.



TMHC Chair Andy Heatwole of Ripley Heatwole Co./R.H. Builders Inc. (left) and TBA President Jeff Wermers of Wermers Development Inc. congratulate Theo Baker, maintenance supervisor at Brookfield Apartments, who accepted the 2005 Renaissance Award for "Communities completed as of 1970 and prior to 1975."



David Cupper, maintenance supervisor for University Gardens, accepts the 2005 Renaissance Award for "Communities completed prior to 1969," presented by TMHC Chair Andy Heatwole of Ripley Heatwole Co./R.H. Builders Inc. (left) and TBA President Jeff Wermers of Wermers Development Inc.

## Thanks 2005 sponsors

Special thanks go to the following companies for their generous support of the 20th annual Associates' Showcase, Awards Banquet and RAM Graduation:

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## Applause! Applause!

A highlight of the evening was the procession of 52 apartment professionals, who took their first step towards earning their RAM designations by successfully completing TMHC's 40-hour RAM School.

**2005 RAM School graduates are:**  
Carolyn Ballard, S.L. Nusbaum Realty Co.  
Lori Bass, Ripley Heatwole Co. Inc./RH Builders Inc.  
Margarita Bellamey, W.H.H. Trice  
Virginia Bittner, Harbor Group Management Co.  
Kimberly Buswell, Lawson Cos., The  
Cheryl Butts, Ripley Heatwole Co. Inc./RH Builders Inc.  
Gwen Carrington, Lawson Cos., The  
Jenna Lynn Custer, Breezy Point Apartments Ltd. Partnership  
Kimberly Dixer, Taylor Management Inc.  
Yousuf Eggleston, S.L. Nusbaum Realty Co.  
Brandon Flint, S.L. Nusbaum Realty Co.  
Alix Freddette, Taylor Management Inc.  
Nicholas Garbarino, Perrel Management  
Reginia Green, Trice & Co., W.H.H. Trice  
Jean Hamrick, AIMCO Property Management  
Karen Hughes, Norfolk Redevelopment & Housing Authority  
Heather Hutchinson, S.L. Nusbaum Realty Co.

Jessica Irish, Clark Whitehill Enterprises Inc.  
Andrea James, Norfolk Redevelopment & Housing Authority  
Michael Jobst, Ripley Heatwole Co. Inc./RH Builders Inc.  
Carrie Johnson, Norfolk Redevelopment & Housing Authority  
Sharon Keith  
Mary Keller, Drucker & Falk L.L.C.  
Kelly Kirschke, Drucker & Falk L.L.C.  
Kristy Kresge, Dragas Management Corp.  
Lagwana Lassiter, Lawson Cos., The  
Joni Ann Lemke (Brooks), S.L. Nusbaum Realty Co.  
Vonda Lotz, Clark Whitehill Enterprises Inc.  
Michael McKee, Ripley Heatwole Co. Inc./RH Builders Inc.  
Tina Misener, S.L. Nusbaum Realty Co.  
Joe Moliner, Perrel Management  
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Lynn Spruill, Norfolk Redevelopment & Housing Authority  
Phillip Stamps, Apartment Gallery  
Dawn Stephens, S.L. Nusbaum Realty Co.  
Christine Sublette, Apartment Gallery  
Angela Vaughan, Ripley Heatwole Co. Inc./RH Builders Inc.  
Theresa Watson, Great Atlantic Real Estate/Property Management  
Sherita Whitehead, Lawson Cos., The  
Nancy Wilkins, S.L. Nusbaum Realty Co.  
Chelsie Wimsatt, Dragas Management Corp.  
Aaron Wyatt, S.L. Nusbaum Realty Co.



Entertainers perform Broadway tunes.



From left, Stephanie Dozier, Pamela Mueller and Ebony Knight of S.L. Nusbaum enjoy the opportunity to socialize at the Associates' Showcase.



Chris Dembitz, the awards program emcee, presents thank-you gifts to Sharon Taylor-Hamilton, RAM School dean, and John Taylor, who assisted this year.



Sharon Hamilton-Taylor (right) congratulates one of the 52 RAM graduates.

## Associates' Showcase Exhibitor Awards

**Best Use of Theme**  
Bennette Paint

**Best Costume**  
The Apartment Book

**Best Product Display**  
Coinmach/Appliance Warehouse

## TMHC Associates' Showcase Exhibitors

The following companies took advantage of the showcase setting and mixed business with pleasure at TMHC's event:

American Furniture Rental  
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Coinmach Corp.  
Duron Paints & Wallcoverings  
Evans Inc.

First Atlantic Restoration Inc.  
George G. Lee Co. Inc.  
HOF Laundry Systems  
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Hughes Supply  
Pen Sign  
Performance Plumbing  
Real Page Inc.  
Registry-SafeRent  
Reico Kitchen & Bath

Superior Equipment Sales Inc.  
Building Trades Academy  
Telcom Systems L.L.C.  
Tidewater Fibre Corp.  
Tribles Inc.  
Virginia Housing Development  
Virginia Metro Protective Services  
Young's Flooring Co. Inc.



The Coinmach and Appliance Warehouse reps are a big hit with this group of multifamily visitors. They are the guys in ties, (from left to right) Matthew Hamilton and Ken Carroll of Coinmach and Curtis Tyndall of Appliance Warehouse.

## TMHC

Continued from page 1

Roads based on when they were completed. The Merit Awards competition pays tribute to the efforts of the professionals who make them successful: those who demonstrate outstanding service and dedication to their companies and the industry.

The local industry's top individual award, the Lifetime Achievement Award, went to **Wendell C. Franklin**, senior vice president, partner and real estate broker with S.L. Nusbaum Realty Co. The award is presented to a multifamily housing executive who has made a recognizable and identifiable difference in multiple facets of the multifamily housing industry.

Franklin, who has more than 30 years' experience in the multifamily industry, also serves as president of S.L. Nusbaum Mortgage Co. He currently heads the Residential Management Division and the Multi-Family Development Department. His responsibilities include overseeing more than 15,600 multifamily units. Additionally, he has developed, acquired and/or rehabilitated more than 5,500 multifamily units from Washington, D.C., to Charlotte, N.C. Franklin also serves on numerous community boards, including that of the National Housing & Rehabilitation Association, Virginia Wesleyan College and Norfolk Collegiate School.

TMHC's 2005 Executive of the Year went to **Margaret R. Flibotte**, vice president for administration for Frye Properties Inc. The award honors the multifamily executive who has excelled in multifamily management, and has demonstrated outstanding service and dedication to his/her company, the multifamily industry profession and the Tidewater Multifamily Housing Council.

Flibotte has more than 30 years' experience in the industry and has consistently advanced throughout her career, taking on more responsibility and authority. In her current position, she is responsible for oversight of the corporate office and plays a key role in administering the company's multifamily portfolio. Flibotte also oversees the corporate human resources department and is instrumental in training the staff.

"From digesting complicated documents, to reviewing and signing contracts for Frye Properties, to communicating with our partners, to making sure we meet all of our deadlines, or just taking a few minutes to compliment a staff member on a job well done, Margaret is always on top of our company's progress and growth," wrote Sheila K. Alley, chief financial officer at Frye Properties.

More than 52 graduates of TMHC's Registered Apartment Managers program also were applauded.

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# The Big Picture



The annual CHKD telethon on WVEC-TV 13 put a spotlight on TBA President Jeff Wermers (right) and 2004 Charity House builder Bill Brice of WATAB Construction Corp. (second from right) who presented a check for \$196,895 live on the air. 2005 Charity House builder Mary-Dolph Simpson and her son, Wes, introduced plans for this year to Regina Mobley from Channel 13.

Many thanks to the volunteers who gave up their Sunday afternoon to represent TBA at the phone banks. Those pictured are from left, Michael and Bonnie Newsome, Heidi Ketter, Lynn Mokrzycki and Curtis Cole. In the back row, Page and Howard Simpson can be seen in the corner. Also volunteering were Jack and Margaret Schoch and Ellen Mokrzycki.



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# Celebrating Cornerstone success

Tidewater Builders Association board members and building industry supporters mingled at the annual Board of Directors/Cornerstone Foundation Social.

The 2005 Cornerstone Foundation recruitment efforts brought \$127,500 to be used toward supporting TBA and its advoca-

cy efforts. Recruiters who were recognized were Vice Chair Mac Weaver, SunTrust Real Estate Finance Group; Ted Yoder, Resource Bank; Wayne Humphreys, TowneBank; Pam Pekrun, Dominion Virginia Power; Mike Kos, Resource Mortgage; and Trent Dudley, Wachovia Bank.



Board members and guests enjoy the networking, the ambience and the delicious fare at Steinhilbers in Virginia Beach.



TBA President Jeff Wermers (right) offers a gift of gratitude to Mac Weaver of SunTrust Real Estate Finance Group for his work as Cornerstone Foundation vice chair and recruiter.



TBA's first president, Stanley Waranch, (left) visits with Director Emeritis Doyle Hull.

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## "Lots" of opportunities and national speakers at Norfolk infill conference



With the scarcity of developable land, infill housing presents new opportunities for builders.

"Profit by Design," an in-depth conference and workshop, designed to help builders, developers and designers rethink the form and function of infill housing, will be from 7:30 a.m. to 5 p.m., **Thursday, July 21** at the Constant Convocation Center at Old Dominion University.

Event speakers include Brett Hirsch of Looney Ricks Kiss Architects, John Anderson of New Urban Builders, Ray Gindroz of Urban Design Associates and Todd Zimmerman of Zimmerman/Volk

Associates. Conference patrons also will be eligible to win a chance at a Norfolk lot for a nominal fee.

For TBA members, the registration cost, which includes a continental breakfast and lunch, is \$50 until July 19 and \$75 through July 21. General admission is \$75 until July 19 and \$100 through July 21.

For more information contact Andrew Northcutt at the Norfolk Design and Resource Center at 664-6784 or visit [www.norfolk.gov](http://www.norfolk.gov).

# Attention All Builders & Remodelers

Never in history has there been a government mandated 30% increase in the seasonal energy efficiency ratio (SEER) on air conditioning equipment. On January 26, 2006, the Department of Energy (DOE) will mandate that manufacturers stop producing the present 10, 11 and 12 SEER air conditioning equipment and increase the minimal efficiency standard to start at 13 SEER.

This will mean several things to the industry and to you. As we get closer to January 26, 2006, manufacturers will stop producing equipment under 13 SEER, causing shortages of 10, 11 and 12 SEER air conditioning or heat pump equipment. We are already receiving information from manufacturers that they will start phasing out equipment as early as mid-2005. Also, with the higher SEER equipment there will be cost increases. Taking today's cost comparison for a typical 10 SEER to 13 SEER indoor and outdoor equipment replacement, the

average cost increase will range from 25 - 60%. Also, to reach the 13 SEER level, the physical size of the equipment will increase. This could cause problems getting new 13 SEER equipment back into the space that the present equipment occupies.

For any future questions, additional information or assistance please contact:



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## News Briefs

### Did you know...

The United States has a population of 77 million baby boomers entering into retirement years. A study conducted by NAHB two years ago found that one-fourth of home buyers aged 50 and older were paying more for the home of their golden years than for their previous home. Their new homes were likely to feature next-generation amenities like structured wiring and exterior maintenance services.

Additional information from a three-year focus group study of boomers indicated an active adult community has little appeal for this demographic group. They are not thinking in terms of retirement but approach real estate as an investment.

Also, according to the AARP, even among boomers who want to retire, only 20 percent are in the financial position to be able to do so.

### On the other hand...

Households headed by Generation X-ers (ages 27-40) and members of the so-called "echo-boom" generation (born after 1979) purchased 55 percent of all newly built homes sold in 2003. These trendsetters, according to U.S. Census reports, are techno-savvy and more likely to be house shopping on the Internet.

NAHB research indicates that 37 percent of Gen-Xers and 27 percent of echo-boomers intend to buy homes in the next

two years – big homes. For example, 61 percent of echo-boomers and 67 percent of Gen-Xers say they would prefer to have four or more bedrooms in their next house, and 77 percent and 73 percent, respectively, say they want nine-foot or higher ceilings. In terms of high-tech amenities, these younger generations are more likely than any other generation to want a home theater, automated lighting controls and a built-in security system.

### Competition eyes workforce housing

Enter your workforce housing community in the 2005 Innovation in Workforce Housing Awards and get the recognition you deserve.

"Workforce housing" is defined as providing decent and affordable homes for nurses, police officers, teachers, retail workers, etc., near areas in which they work. Communities must have either been completed, opened their first model or had their first unit occupied between Jan. 1, 2003 and Oct. 28, 2005.

Prepare a project statement of no more than 500 words describing the project context, relationship to the community, stakeholders and any challenges that were overcome during the development. Applicants should also present a binder of supporting materials that detail the project. Visit [www.nahb.org/workforcehousing](http://www.nahb.org/workforcehousing) for official guidelines and entry forms.

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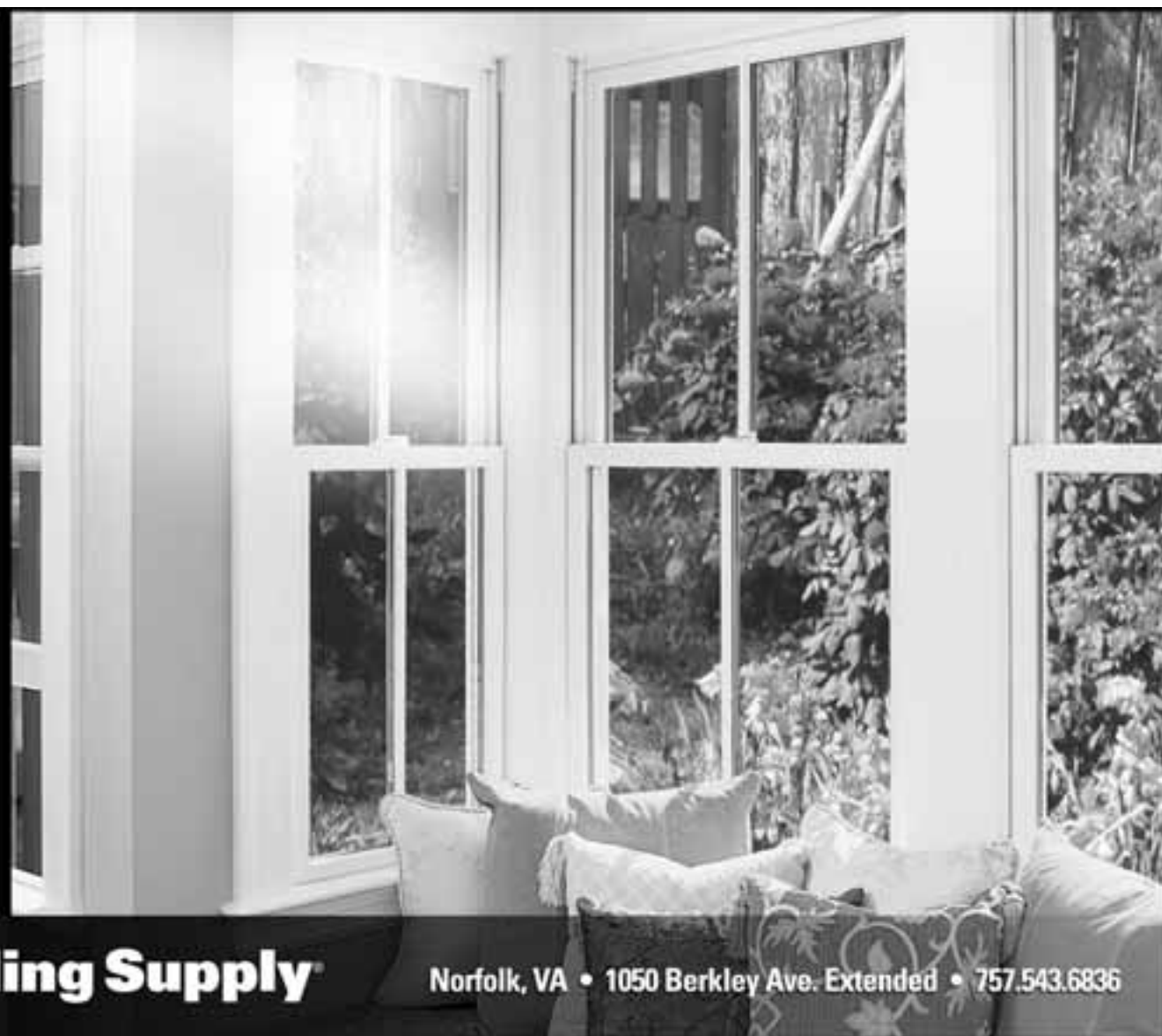
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## Scholarship

Continued from page 3

**Christopher M. Midgley**, a graduate of Princess Anne High School, Virginia Beach, plans to study law at Virginia Tech. He won the first-annual William J. Herring Memorial Scholarship. Ranked in the top three percent of his class, Midgley maintained a GPA above 4.0. He participated in the gifted program and will earn an International Baccalaureate Diploma after exam evaluations this December. Midgley was active in National Honor Society, Spanish Honor Society, Young Republicans, band and league soccer. Invested in his community, he devoted time to his church, Rock the Vote, Making a Difference Foundation, youth town hall meetings and student leadership forums.



Midgley

**A'Keen D. White**, a graduate of Arcadia High School, Eastern Shore, has his sights set on studying computer engineering at Old Dominion University. Graduating in the top five percent of his class, White continually made the honor roll. He worked on the yearbook staff and participated in football, basketball, baseball and track, collecting many athletic awards. He was able to earn dual college and high



White

school credits through Eastern Shore Community College, and received an advanced studies diploma. Involved in his community and church, White served as youth mentor, sang in his youth choir and regularly donated blood.

The TBA scholarship recipients were selected in May by a nine-member selection committee that spent four weeks reviewing more than 217 applications. The awards were presented June 1 at a 40-year anniversary celebration and awards ceremony at Williams Mullen.

### A talent for design

The TBA Scholarship Foundation Young Designers' Committee selected the 2005 recipients after reviewing 81 entries, 60 in the computer-aided design category and 21 in the hand-drawn category.

Students were asked to design and draw homes for active adults age 55 and older in one of the categories. The homes were to be built in a golf course community with direct exposure to a lake, golf fairway or green, with 1,500 to 2,500 square feet of living space and have rigorous setback requirements.

A \$1,500 first-place scholarship, \$1,000 second-place scholarship and \$500 third-place scholarship were awarded in each category.

The following are the CAD winners:

**Tim Bauer** of Landstown High School, Virginia Beach, won the \$1,500 first-place award.

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**Nathanael Howard** of Landstown High School won the \$1,000 second-place award.

**Christopher Nenstiel** of Landstown High School won the \$500 third-place award.

The following are the hand-drawn winners:

**Christopher Bragg** of Cox High School won the \$1,500 first-place award.

**Christopher Groffman** of First Colonial High School won the \$1,000 second-place award.

**Casey Loudon** of Western Branch High School, Chesapeake, won the \$500 third-place award.

TBA also awarded a \$3,000 grant to Tallwood High School, Virginia Beach, for having the most entries, 23. Western Branch High School won the \$1,000 second-place grant for its 15 entries. The grants, which can be used to purchase equipment or supplies for the winning school's drafting/design program, are meant to increase interest in the design competition.

### A tradition of giving

TBA has a long history of helping high school students go to college. Since 1965, the TBA Scholarship Foundation has provided more than \$1 million in financial assistance to over 330 students.

In addition to the 10 new \$5,000 grants and the six design-contest awards, TBA will continue to provide scholarship funding during the 2005-2006 academic year to 30 other past recipients, who have maintained at least a C average in order to have their scholarships renewed.



Anne Addington (left) and Elizabeth Twohy visit with Howard Weisberg (second from left) and Mike Newsome, chair of the TBA Scholarship Foundation, during a 40-year anniversary celebration and awards ceremony at Williams Mullen in June. The late Joe Addington was president of Addington Beamon Lumber Co. and supported the Scholarship Foundation throughout his life. Weisberg, who donated \$100,000 to the Scholarship Foundation in 2004, was on hand to present the first annual Howard M. and Nancy C. Weisberg Scholarship.



Princess Anne High School graduate Christopher Midgley accepts the first annual William J. Hearing Memorial Scholarship from Sheryl Hearing Reynolds. The scholarship was named in memory of Bill Hearing, who was president of Hearndon Construction Corp., president of TBA in 1983, an alumni of Princess Anne High and an active Hampton Roads philanthropist. The Hearing family established a \$100,000 foundation in his memory last year.



Photo at right, Fred Napolitano of Pembroke Enterprises (left) greets Marvin Lake, public editor for The Virginian-Pilot, at the 40-year celebration and awards ceremony for current and past recipients of TBA scholarships. Photo at left, Lake is seen in 1965 with Napolitano, then Scholarship Foundation chair, accepting one of the foundation's first scholarships. Since its inception, the TBA Scholarship Foundation has awarded more than \$1 million to 330 local students.



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