



2117 Smith Avenue, Chesapeake, VA 23320-2515  
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# MEMBERSHIP APPLICATION

The Tidewater Builders Association welcomes your application to become a member of the most progressive homebuilder association in the country.

As a member of TBA you also become a member of the Home Builders Association of Virginia (HBAV) and the National Association of Home Builders (NAHB). Your membership becomes active upon receipt of your application and annual dues payment.

## Company Information

Company Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Publish fax in online directory? Y\_\_\_ N\_\_\_ Purchase web link in online directory? (\$125) Y\_\_\_ N\_\_\_

Do you wish to receive pertinent TBA information via Fax? Y\_\_\_ N\_\_\_

Web Site address \_\_\_\_\_

## Primary Contact Information

Name \_\_\_\_\_ Position \_\_\_\_\_

Phone (if different from above) \_\_\_\_\_ e-mail \_\_\_\_\_ (for internal use only)

## Marketing representative

Name \_\_\_\_\_ Phone \_\_\_\_\_ e-mail \_\_\_\_\_

**Additional representatives:** (In order you wish them to appear in directory. If mailing address is different, please indicate.)

Name \_\_\_\_\_ Phone \_\_\_\_\_ e-mail \_\_\_\_\_

Name \_\_\_\_\_ Phone \_\_\_\_\_ e-mail \_\_\_\_\_

Is Builder/Developer warranty program offered \_\_\_\_\_ HW10 \_\_\_\_\_ Other: Please specify \_\_\_\_\_

**GOTV coordinator name** \_\_\_\_\_ **This is your employee who will be contacted by TBA for a current list of your employees and addresses for our confidential voter registration database.**

**Note: Complete business category information on the reverse side. Required for application processing.**

If one of our current TBA members encouraged you to become a member, please list the person/company below. The sponsor will be awarded SPIKE points and recognized for their efforts.

**Member Name** \_\_\_\_\_ **Company** \_\_\_\_\_ **BIA** (Workers' Comp. Ins.) \_\_\_\_\_ **BIAI** (General Liability) \_\_\_\_\_

Note: Dues payments to Tidewater Builders Association are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expenses excluding \$106 which is allocated towards non-deductible lobbying activity by NAHB, HBAV and TBA.

Fifty dollars of your Tidewater Builders Association dues will be allocated to the Political Action Committee of the Tidewater Builders Association. Fifteen dollars of your Home Builders Association of Virginia dues will be allocated to the State Builders Political Action Committee. If you do not wish to have this portion of your dues allocated to these Committees, you may, without reprisal, so indicate by writing HBAV, 707 E. Franklin St., Richmond VA 23219 or TBA, 2117 Smith Ave., Chesapeake, VA 23320. Consult your tax advisor.

**12 month dues: (check one).** \_\_\_ \$635 Builder/Developer \_\_\_ \$535 Associate **Payment Method:**  Check  MC  Visa

Account number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Name on card \_\_\_\_\_ Signature \_\_\_\_\_

Would you like us to automatically renew your membership and charge this credit card annually?  Yes  No

## TBA MISSION STATEMENT

The mission of Tidewater Builders Association is to improve the climate for quality housing for all income levels; promote the growth and development of the shelter industry; promote excellence and professionalism among members through educational and networking opportunities; and support and enhance the community through charitable projects.

**Primary Category \_\_\_\_\_ Additional Categories \_\_\_\_\_**

Note: If there is no appropriate category shown for your primary business or service, describe the exact name of the product or service. You will be listed in the category section of the directory under "Other Services". **Due to space limitations in the directory additional categories cannot be used if a business is listed under "Other Services."** These publishing guidelines have been set by the TBA Guidelines Committee.

Accountants	Engineered Lumber	Moving & Storage
Additions	Engineering/Planning	Nurseries
Advertising/Public Relations	Environmental Services/Consultants/Soil Testing	Office Supplies/Equipment
Air Quality	Equipment Rental/Sales	Paint & Coatings Subcontractors
Appliances	Excavating/Clearing/Grading	Paint/Wallpaper
Architect/Building Designers	Exterior Insulation and Finish Systems	Paving
Architect/Commercial	Exterminating	Plumbing Subcontractors
Architect/Landscape	Fences	Plumbing Suppliers
Architect/Residential	Financial Planning/ Investment Management	Pools
Attorneys	Fire Suppression Systems	Pressure Washing
Audio/Video Sales & Production	Fireplaces/Wood Stoves/Fire Doors	Promotional Products/Screen Printing
Auto Sales/Rental/Leasing/Supplies	Floor/Roof Trusses	Property/Condominium Management
Auto Sales/Rentals/Supplies	Flooring	Publishing/Printing
Awnings/Shutters/Canopies	Footing/Foundation Contractors	Purification Systems
Banks/Savings & Loans/Credit Unions	Framing/Cornice	Radio/TV/Satellite
Baths	Furniture Rental/Sales	Real Estate
Builders/Developers	Garage Doors/Storage Systems	Real Estate Appraisals
Building Materials	Glass Products/Mirrors	Recreation/Leisure
Business Associations	Grounds Maintenance	Remodeling/Restoration/Building Repair
Cabinets	Guttering	Roofing
Carpeting	Health Care Services	Safety Supply & Training
Caterers/Meeting Facilities	Home Automation	Sand/Gravel/Crushed Stone
Ceilings	Home Inspectors	Security Systems/Agencies
Cellular/Digital Phone Sales	Home Theater	Shelving
Cleaning (Residential/Commercial/Site)	HVAC/Mechanical Subcontractors	Shower & Tub Enclosures
Closets/Storage Systems	HVAC/Mechanical Suppliers	Siding
Commercial Builders	Insulation	Signage
Commercial Developers	Insurance (Employee Benefits)	Spas/Saunas/Hot Tubs/Steam Units
Computer Sales/Services/System Design	Insurance (General/Home Warranty/Workers' Comp)	Stairs
Concrete	Interior Trim	Steel Fabrication/Pile Driving
Construction Management	Investment Brokerage	Structured Wiring
Counter Tops	Irrigation	Sunrooms/Patio, Porch & Deck Enclosures
Decks	Kitchens	Surveying
Decorative Concrete	Landscaping/Sodding	Tile
Designer/Building	Lighting	Title/Settlement Insurance
Designer/Interior	Lumber/Millwork/Trim	Tools/Equipment
Doorglass/Decorative	Marble (Cultured, Imported, Stone, Granite)	Tree Removal/Trimming
Doors	Marine Construction/Pile Driving	Utilities (Public & Private)
Drywall/Plastering	Market Research/Consulting	Waste Management
Electrical Subcontractors	Masonry & Brick Subcontractors	Water & Sewer System Supplies/Well Drilling
Electrical Suppliers	Masonry & Brick Suppliers	Web Design/Development
Elevators	Modular/Manufactured & Component Systems	Window Treatments
Employment/Training Services (Temp. & Perm.)	Moisture/Mold/Mildew Control	Windows
Energy Conservation Systems/Products	Mortgage/Financial Companies	Other Services

**NATIONAL MEMBERSHIP INFORMATION**

Complete the following information for use by the National Association of Home Builders. If the requested data for a particular block is not applicable, enter a dash (—). Also, if you do not know the exact answer for a particular block, please give your best estimate.

**A. Membership Classification**  
 In the box, write the number that best describes your business: **(1)** Builder Member **(2)** Associate Member

**B. Occupation Codes**  
 Select up to three occupational codes from below. Enter your choices in the boxes, in order of importance.

**Builder Member Classification**

- Code Description**
- (A) Single Family Builder Speculative (Detached and Attached)
  - (B) Single Family Builder Custom
  - (C) Multifamily Builder - Sale Units
  - (D) Multifamily Builder/Owner - Rental Units (Own Account)
  - (E) Multifamily Contractor - Rental or Sale Units (Other Investors)
  - (F) Remodeler - Residential
  - (G) Remodeler - Commercial
  - (H) Commercial Builder (Own Account)
  - (I) Commercial Contractor (Other Investors)
  - (J) Land Developer
  - (K) Home and Building Manufacturer

**Occupation Codes Associate Member Classification**

- (L) Accounting
  - (M) Architects, Planners, Designers, Engineers
  - (N) Attorneys
  - (O) Computer Products and Services
  - (P) Financial Services
  - (Q) Insurance and Title Companies
  - (R) Marketing, Advertising and Public Relations
  - (S) Product Manufacturers and Representatives
  - (T) Property Management
  - (U) Real Estate Brokers and Agents
- Retail Dealers/Distributors**
- (V1) Appliances
  - (V2) Building Materials/Lumber
  - (V3) Floor Coverings
  - (V4) Paint/Wall Coverings
  - (V5) All Other Retail Dealers

**Subcontractors and Specialty Trade Contractors**

- (W1) Carpentry
- (W2) Electrical
- (W3) Flooring
- (W4) Landscaping
- (W5) Plumbing, Heating and Air Conditioning
- (W6) Roofing and Siding
- (W7) All Other Subcontractors

**Wholesale Dealers/Distributors**

- (X1) Appliances
- (X2) Building Materials
- (X3) Floor Coverings
- (X4) Paint/Wall Coverings
- (X5) All Other Wholesale Dealers
- (Y) Utilities
- (Z) All Other \_\_\_\_\_ (Please specify)